

Open Call Partnership Manager ESN AISBL

The Erasmus Student Network (ESN) is Europe's biggest student organisation, present in 500 Higher Education Institutions in 37 European countries. Our aim is to support and develop student mobility and the internationalisation of higher education, through providing services and opportunities to students.

The Headquarters are responsible for managing the Network, developing and implementing new projects and advocating for student mobility and the internationalisation of higher education. The Network is led by the International Board of ESN, which is supported by the Secretariat.

The Board of ESN International, based in Brussels, is looking for a **Partnership Manager** starting in **January 2016**. The position is a full-time position starting in the second half of January 2016 on a contract of 1 year, with the possibility of renewal.

Job description

- Management of current commercial partners
- Identification and establishment of new commercial partnerships
- Fundraising through commercial partners
- Development and implementation of fundraising strategies and action plans
- Administration of promotional campaigns
- Management of communication tools
- Management of commercial projects
- External representation

Profile

- Work experience is an advantage
- Documented experience in sales, marketing or related fields
- Minimum of a Bachelor degree in business, marketing or related fields
- Experience of working with an international network and/or clients
- Experience of managing projects
- Proficiency in English

Highly valued

- Knowledge of financial management
- Knowledge of communication tools and campaigns
- Experience of contract law

- Experience of volunteering or working in an NGO
- Knowledge of other languages

Term and conditions

- Full time contract (38 hours / week)
- Duration of 1 year with the possibility for renewal
- Transportation covered in accordance with Belgian law
- Health insurance covered

To apply, send your **motivation letter and CV** to applications@esn.org. Please use the subject line **"Partnership Manager"**.

Deadline for the application is **November 19th, 23:59 CET**.

Interviews will be conducted on a rolling basis.

Should you have any additional questions regarding the position, do not hesitate to contact us. For more information about ESN and our partners please visit our websites www.esn.org and www.esncard.org